## **ZUMTOBEL** Group



For Tridonic, a member of the Zumtobel Group in Dornbirn, we are looking for a

# Trainee – Sales (Customized Products and Sales Operations) (m/f/x)

The Zumtobel Group is an international lighting group and a leading supplier of innovative lighting solutions, lighting components and associated services. With its core brands, Zumtobel, Thorn and Tridonic, the Group offers its customers around the world a comprehensive portfolio of products and services.

#### Enlighten your career and realize your full potential

Our Global Traineeship Program offers you the opportunity to enter the world of the Zumtobel Group. As part of the trainee community, you will get to know various departments and learn where you can actively shape the future of light. Accompanied by experienced mentors and individual development measures, the program is the ideal entry into an international company with an open and respectful culture. Apply and become an active part of our company with start in Autumn 2024.

#### Your job

- 24-months Traineeship Programme in the area of sales with a focus on Sales Processes, Reporting and Business Development.
- Get insights into the daily business of our sales organisation and support the team on enhancing our digital customer journey.
- You will be the key interface between customer's, direct sales and R&D to align the needs and requirements for customised products.
- You will be actively involved in cross-functional projects, partly without supervision

#### Your profile

- Bachelor's or master's degree in sales, business administration
- Strong interest in SAP, Power BI, Data Processing, Process management and general interest in technologies
- Ideally, you have gained first professional experience in an international company.
- Open-minded and proactive
- Perfect English skills required and German language skills are beneficial

### The Zumtobel Group Traineeship benefits:

- o Mentoring programme with individual support
- o Participation in various trainings organized by our People Development Department
- Assignment at one of our worldwide locations, where you will get to know the local processes and expand your company-wide network
- Excellent opportunities for your advancement in the Zumtobel Group

Apply and become an active part of our company, starting **in Autumn 2024**. Here you can find more information about the <u>Trainee Programme</u>.

